



FTS FACTS

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GSA Awards Connections Contract

GSA awarded 17 contracts under Federal Technology Service's Connections program on January 31. The award is an effort to replace expiring regional telecommunications equipment and services contracts. The contracts are eight-year multiple awards, indefinite-delivery, indefinite quantity contracts with a base period of three years, and five one-year options. Equipment and services will be offered in the 50 states, District of Columbia, Virgin Islands, Puerto Rico, American Samoa, Guam, Saipan, and the Northern Mariana Islands. The award replaces multiple expiring, regional equipment and services contracts and consists of three service categories:

There are three categories on the Connections award:

- ◆ Products and services including voice, data and video equipment, microwave systems, wire and cable and installation
- ◆ Support services, including a variety of technical and professional services
- ◆ Solutions, including infrastructure, integration and management

The Connections Program allows customers to order equipment or services for one-time purchases or complex telecommunications integration services. Customers can order directly from an industry partner or obtain value added assisted services from FTS including requirements development, statement of work preparation, cost analysis, task management, project management, and funds management.

"We are pleased to have assembled an impressive array of industry partners with more than 50% of the awards going to small business," said FTS Commissioner Sandra Bates. "The wide range of telecommunications equipment and services, combined with flexible packaging options, enables FTS to better support the needs of our customers." Commissioner Bates added, "The Connections Program focuses on telecommunications infrastructure and the complex environment of the first and last mile; this award gives customers a choice of industry partners, packaging options, and solutions designed to facilitate the convergence of voice, data, and video solutions in the federal workspace."

The 17 companies awarded contracts and their categories are:

A&T Systems, Inc.—Equipment, support services, solutions
Booz Allen Hamilton—Support Services
Century Technologies, Inc. (Centech) - Equipment, support services, solutions
EDS—Support services, solutions
EPS Inc.—Equipment, support services, solutions
Government Telecommunications, Inc.—Equipment, support services
Information Systems Support, Inc.—Equipment, support services, solutions
M.C. Dean Inc.—Support services
MAI—Support services
ManTech International Corp.—Support services
NextiraOne Federal—Equipment
Omega Technologies, Inc.—Support services
SAIC—Support services, solutions
SBC DataComm, Inc.—Equipment, support services, solutions
SESTA Corp.—Support services
Veridian—Support services
Verizon—Equipment, support services, solutions

For additional information regarding these contacts, please contact Tony Marion at 816-823-2178