

*ANSWER*

*Millennia*

*Millennia  
Lite*

*8(a) FAST*

*Contract Comparison Matrix*

*HUBZone*

*CIO-SP2i*

*COMMITTS*

*Prepared by:  
The GSA ANSWER GWAC Center  
Pacific Rim Region*

## Comparison Matrix

### ANSWER, Millennia, Millennia Lite, 8 (a) FAST, HUBZone, COMMITS, CIO-SP2i

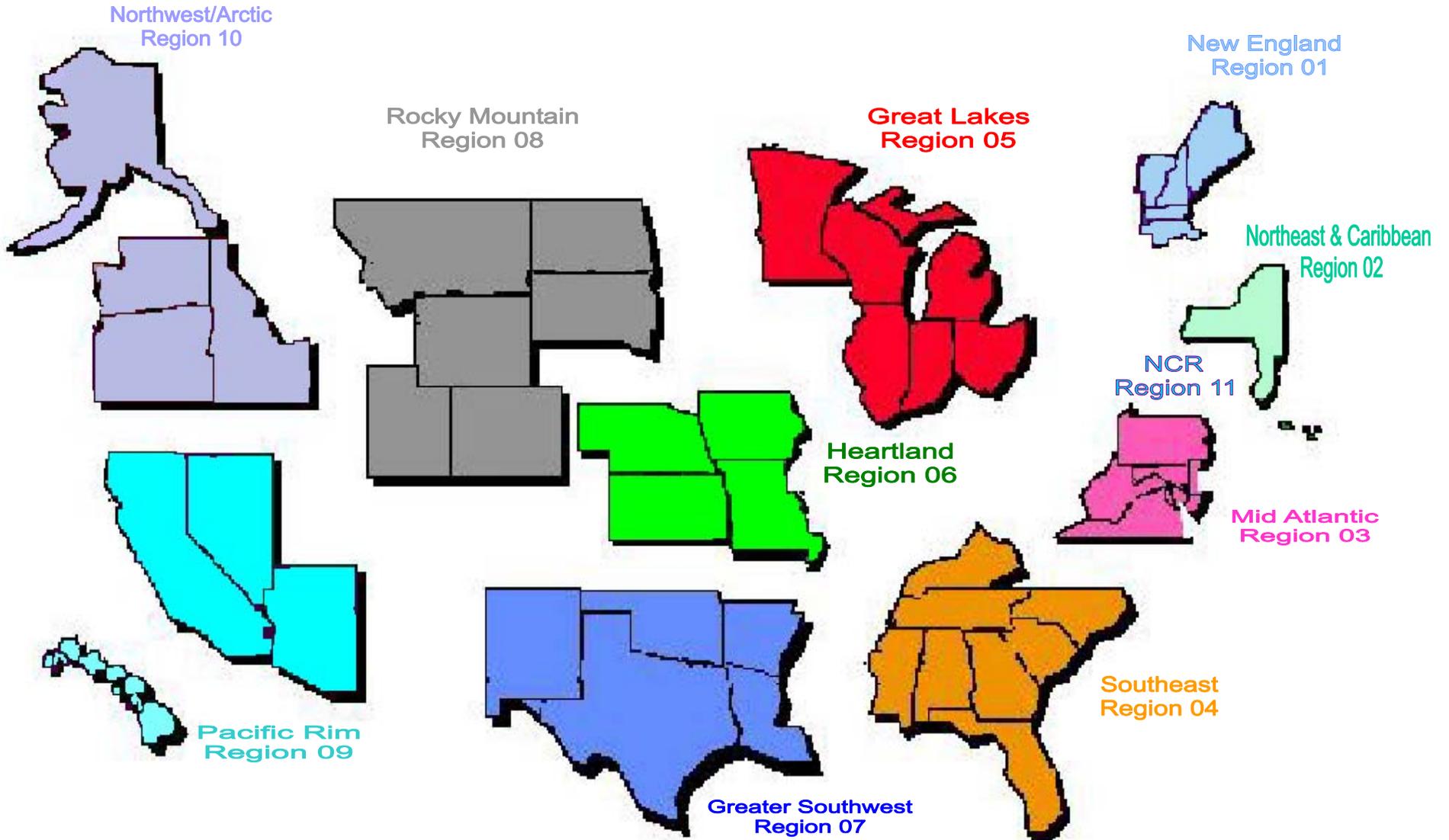
Criteria	ANSWER	Millennia	Millennia Lite	8 (a) FAST	HUBZone	COMMITS	CIO-SP2i
<b>Website address</b>	<a href="http://gsa.gov/answer/">http://gsa.gov/answer/</a>	<a href="http://www.gsa.gov/fedcac">http://www.gsa.gov/fedcac</a>	<a href="http://www.gsa.gov/millennialite">http://www.gsa.gov/millennialite</a>	<a href="http://r6.gsa.gov/smallbusinessgwac">http://r6.gsa.gov/smallbusinessgwac</a>	<a href="http://r6.gsa.gov/smallbusinessgwac">http://r6.gsa.gov/smallbusinessgwac</a>	<a href="http://www.commits.doc.gov">http://www.commits.doc.gov</a>	<a href="http://nitaac.nih.gov/">http://nitaac.nih.gov/</a>
<b>Host Organization</b>	ANSWER GWAC Center, Pacific Rim Region.	GWACC, Government Wide Acquisition Contract Division.	IT GWACC Center, Greater Southwest Region and Southeast Sunbelt Region.	Small Business GWAC, Heartland Region.	Small Business GWAC, Heartland Region.	Commits Program Office Washington D.C.	NITAAC.
<b>Cost Recovery</b>	1% of total invoice amount included in the hourly rate. (G.3.3)	1% up to a maximum of \$25,000.	1% of total invoice amount. (G.3)	1% of total invoice amount. (G7.d)	1% of the total invoice amount. (G)	Tailored Fee Structure from 1.00% to 2.50%. (website)	Processing Fee for large business is 1%. Processing fee for small business ranges from .50% to 1% depending on \$ volume. (G.4 & Task Order Guidelines 1.2)
<b>Individual Points of Contact</b>	FSS & FTS POC's located nationwide.	FSS & FTS POC's located nationwide.	FSS & FTS POC's located nationwide.	FSS & FTS POC's located nationwide.	FSS & FTS POC's located nationwide.	Program Office located in Washington D.C. (website)	COs located in Washington D.C. (See CIO-SP2i website for names and phone numbers)
<b>Contract Support</b>	ANSWER Call Center is available to assist on all contractual, technical, and procedural questions. 1-510-637-3890 1-877-534-2208	Federal Computer Acquisition Center. 781-863-0104	Customer Service Support center is available to assist on all questions. 1-877-929-4822 1-817-978-3506	1-877-327-8732 to Small Business GWACC for all answers to all questions.	1-877-327-8732 to Small Business GWACC for all answers to all questions.	Program Manager (202) 482-6100; Contracting Office (202) 482-6100.	1-888-773-6542 to contact CIO-SP2i COs and technical staff.
<b>Geographical Reach</b>	Worldwide. (B.1)	Worldwide. (C.2)	Worldwide. (B.3)	Worldwide.	Worldwide. (C)	Worldwide Coverage. (B.1)	Worldwide Coverage.
<b>Number of Contracts</b>	10 Primes with unlimited teaming partners. Teaming partners can easily be added to the contract.	11 Primes; unlimited number of teaming partners.	41 contracts and unlimited number of teaming partners. Teaming partners can easily be added to the contract. Prime contract awards by Functional Area (FA): FA 1- 10 Primes; FA 2- 10 Primes; FA 3- 10 Primes; FA 4- 11 Primes.	150 8(a) contracts.	68 HUBZone contracts awarded by Functional Area (FA): FA1- 10 Primes; FA2- 10 Primes; FA3 - 9 Primes; FA4- 10 Primes; FA5- 9 Primes; FA6- 10 Primes; FA7- 10 Primes.	58 Contractors awarded by Functional Area (FA): ISE - 45 Primes; ISS - 15 Primes; ISO&M - 32 Primes.	45 Primes, 300 teaming members. (website)
<b>Contract Maximum</b>	\$25 Billion (H.3)	\$25 Billion (H.1)	\$20 Billion (H.2)	\$90 Million per contract (H.3)	\$2.5 Billion (H)	\$1.5Billion (B.2)	\$20 Billion (H.20)
<b>Contract Minimum</b>	\$100,000 (H.2)	\$100,000 (H.2)	\$25,000 (H.2)	\$100 (H.3)	\$150 (H)	\$5,000 (B.2 & B.3)	\$250 (H.20)

Criteria	ANSWER	Millennia	Millennia Lite	8(a) FAST	HUBZone	COMMITTS	CIO-SP2i
<b>Period of Performance</b>	10 years – Two-year base with eight (8) successive option years; expires 12/2008. (H.1)	10 years – Five-year base with one (1) five-year option; expires 4/2009. (F.3)	10 years- 3 yr. base with 7 award term options. ML includes Award Term provisions where an option is not exercised unless the contractor has met the required performance criteria spelled out in the contract. Offers incentive for performance. (F.4)	7 year contract; expires 10/2004.	2 year Base with 3, 1-year options. (B)	Base: award through June 30, 2001; (3) Contract Options through June 30, 2003; (5) Task Order options through June 30 2009. (F.2)	10 years from the date of award. Award dates vary per contractor beginning in 2000. (B.1 & website for individual contractors P of P)
<b>Price Reasonableness Task Order (TO)</b>	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level. (B.2)	Ceiling price rates and indirect handling rates have been determined to be fair and reasonable at the contract level. Significantly reduced rates can be negotiated at the TO level. (B.2 & Schedule L)	Ceiling price rates have been determined to be fair and reasonable.	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level. (B.1, M.4)	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level. (B)	Ceiling Rates have been determined to be fair and reasonable. (B.1)	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level. (B.2)
<b>Ceiling Rates &amp; Price Reductions</b>	Discounts from ceiling rates are available per TO. (B.1)	Discounts from ceiling rates are available per TO.	Discounts from ceiling rates are available per TO. Significantly reduced rates can be negotiated at the TO level (B.2)	Discounts from ceiling rates are available per TO. (B.1)	Discounts from ceiling rates are available per TO. (B)	Discounts from ceiling rates are available per TO. (B.1)	Discounts on hourly rates are available per TO. (B.2)
<b>Labor Rates for Geographical Areas</b>	Ceiling rates. 7 geographical rate areas defined nationwide. (B.1)	Ceiling rates. One geographical rate area nationwide.	Ceiling rates. One geographical rate area nationwide. (B.2 & 3)	Ceiling rates. One geographical rate area nationwide. (B.1)	Ceiling rates. One geographical rate area nationwide. (B)	Ceiling rates. (Attachment J.9)	Ceiling rates. One geographical rate area nationwide. (website)
<b>Types of Task Order (TO)</b>	Firm Fixed Price (FFP), Fixed Price Incentive (FPI), Fixed Price Award Fee (FPAF), Time and Material (T&M) and Labor Hour. (Section I)	Firm Fixed Price (FFP), Cost-plus-fixed-fee (CPFF), Cost plus Incentive Fee (CPIF), Cost Plus Award Fee (CPAF). (B.2.2) (F.2) (G.3.2)	Fixed Price (FP), (all types), T&M and Labor Hour; Cost-Reimbursement (all types). (B.2)	Fixed Price (FP). Labor Hour. (G.5)	Fixed Price (FP), Fixed Price Incentive, Time and Materials (T&M). (as well as all in Fixed Price Family) (I)	Firm Fixed Price (FFP), Fixed Price Award Fee (FPAF) Fixed Price Incentive Fee (FPIF), Cost Plus Award Fee (CPAF) Cost Plus Fixed Fee (CPFF), Time & Materials (T&M). (B.4)	Firm Fixed Price (FFP), Cost Plus Fixed Fee (CPFF), Cost Plus Award Fee (CPAF), Cost Sharing (CS), Time & Materials (T&M). (B.1)
<b>Functional Area (FA)</b>	23 FAs covering all facets IT. (C.3)	A general task plus three (3) FAs identified. (C.3.1 & 2)	Four (4) FAs encompassing all IT requirements. (C.2)	Broad range of IT integration services under SIC code 7373.	Seven (7) FAs encompassing virtually all IT requirements. (NAICS: 514199,514210,541511,5415 12,541513,541519) (C).	Three (3) FAs. (C.1)	Nine (9) task areas. (C.2)
<b>Labor Categories</b>	147 labor categories.	17 labor categories.	197 labor categories.	7 labor categories. Other labor categories can be added at the task order level. (B)	69 labor categories.	ISE - 24 labor categories. SOM - 22 labor categories. ISS - 11 categories.	71 labor categories. (B.5)
<b>Dedicated Personnel Program Manager (PM) Group Manager (GM)</b>	PM and GM are dedicated to the ANSWER contract. (C.7.1)	PM is dedicated to the Millennia Contract and TO Key Personnel are dedicated to the project for a minimum of 6 months. (H.9.2 & 3)	PM dedicated to contract. Other management personnel are as proposed by each contractor. (H.17.2)	No requirement for dedicated personnel.	Contract Manager (CM) dedicated to contract. (G)	Designated Program Manager as the key personnel position for the overall Commits contract. (H.9)	Key Personnel Clause identifies PM for each Contract. Project Manager identified as "Key" on individual tasks. (H.11)

Criteria	ANSWER	Millennia	Millennia Lite	8(a) FAST	HUBZone	COMMITTS	CIO-SP2i
<b>Program Manager (PM)</b>	Dedicated to the ANSWER Contract and included in overhead. (C.7)	Corporate Officer shall be the overall manager of the Contract and act as a single POC for contract resolution and may be direct billed to task orders when appropriate. (H.9.2)	Required and included in overhead. (H.17.2)	Additional management personnel may vary by task and are included in overhead.	Contract Manager (CM) dedicated to contract. (G)	Key personnel for the overall Commits effort must be assigned by the Contractor on a full or part-time basis for the Commits contract barring circumstances outside the control of the Contractor (H.9))	PM is a dedicated key personnel and can only be replaced with approval of CIO-SP2i. Skill level priced as direct. (H.11)
<b>Group Manager (GM)</b>	GM to handle multiple tasks. Price of GM included in overhead. GM ratio of 1 to 35 required by contract. (H.13.3)	No GM; however each TO has a Project Manager who reports directly to the Program Manger for the Contract. (H.9.2 &3)	Additional management personnel vary by contract and are included in overhead. (H.17.2)	Additional management personnel may vary by task and are included in overhead.	Additional management personnel may vary by task and are included in overhead, however, each contract has contract manager. (CM)	Key personnel may vary per task order TO. (H.9)	No GM; however, Project Manager is offered as a direct personnel. (H.11)
<b>RFP Response</b>	5 day contract requirement to respond to TO request. (G.2.2)	Established in TO request. (G.3.2)	Established in TO request. (G.5.2)	Established in TO request. (F.4)	Established in TO request. (G)	Established in TO request.	Sole Source 7-21 days depending on contract type; Competition 14-28 days depending on contract type. (See Task Order Guidelines, 1.9)
<b>Education &amp; Experience</b>	All Contractor personnel are required to meet minimum education and experience requirements. (Section C)	All Contractor personnel are required to meet minimum education and experience requirements. (Section J)	Performance based contract. All contract personnel must perform at the level specified in Section J regardless of their education and experience. (H.17.1 & Section J)	All contractor personnel are required to meet minimum education and experience requirements. (H.4.3)	All contractor personnel are required to meet minimum education and experience requirements. (Section J)	Labor Category descriptions in Attachment J-9. (B.1.a)	General description of each labor category, no specifics regarding education and experience. (J-1)
<b>Training</b>	40 hours of an ongoing training per employee per year to keep current on leading edge and state of the art technologies. (H.15)	Contractor shall provide fully trained and experienced technical and lead personnel required for performance. (H.10)	Contractor staff performing on TOs required to maintain currency on leading edge and state of the art technologies and methods. Training is included in overhead. (H.8.3)	The Contractor shall provide fully trained and experienced technical and lead personnel required for performance of a task order.	The Contractor shall provide fully trained and experienced technical and lead personnel required for performance of a task order.	The Contractor shall provide fully trained and experienced technical and lead personnel required for performance of a task order (H.15)	Training not specifically referenced in master contract.
<b>Security</b>	Up to top-secret clearance, perhaps higher (top secret specialized compartmentalized information). (H.6)	Up to top-secret clearance, perhaps higher (top secret specialized compartmentalized information). (H.8)	Up to top-secret clearance, higher (top secret specialized compartmentalized information) available if required. (H.15)	If required, security clearances may be specified at the task order level.	If required, security clearances may be specified at the task order level.	Up to top-secret clearance, perhaps higher (top secret compartmentalized information). (H.14)	Security requirements will be specified in each TO. (H.13)
<b>Monthly Reporting</b>	Monthly Financial Summary and Monthly Technical Summary are included in overhead. (G.1.1.2 & 3)	Monthly Status Report, Problem Notification Report, Trip Report and In-Progress Review (IPR) Report. (Section J)	Monthly Task Status Report and Contractor Performance Evaluation Report, Final Acceptance/TO Completion Report and Performance Management Report are included in overhead. (G.4.3, G.4.4, G.4.5, G.4.6)	Monthly Report for Contract Access Fee and Cost Recovery Report.	Monthly Report of Contract Access Fee and Cost Recovery Report.	Monthly Program Status Report and Subcontracting Report. (G.8 & G.9)	Monthly Program Status Report & Monthly Sales Report are provided to the CIO-SP2i CO. (F.5 & F6)



# GSA Regions



## Other GSA Programs

### **Federal Systems Integration and Management Center**

703.306.7600

Web page – <http://www.gsa.gov/fedsim>

### **The Wireless Store**

877.330.9295

Web page – <http://www.gsa.gov/wireless>

### **Smart Access Common Identification Card**

781.860.7130

Web page – <http://www.gsa.gov/fedcac/smartcard.htm>

### **Center for Security Services (CISS)**

202.708.6679

Web page – <http://www.ciss.gsa.gov>

### **Fed Learn**

703.306.7850

Web page – <http://www.gsa.gov/fedlearn>

### **Contact Relationship Management Center**

703.306.6640

Web page – <http://contact.info.gov>

### **ANSWER**

The FSS vision of providing world-class services and solutions is embodied in a set of MA/IDIQ contracts known as ANSWER. ANSWER contracts provide Information Technology (IT) solutions that deliver the best value and innovation to support client missions worldwide. Through ANSWER, GSA can say "Yes!" to clients: "Yes!" to providing IT solutions in any country. "Yes!" to addressing every IT challenge, no matter how esoteric. And, "Yes!" to retaining corporate contractor memory for a considerable period of time -- a full decade! The scope of the contracts provides for "all things IT" including requirements and design research, analysis and development, software maintenance, and facilities management support services for business, scientific and engineering applications. ANSWER is postured to provide the ultimate in customized IT support and solutions.

### **8(a) FAST**

The Small Business GWAC center, Heartland Region provides a suite of MAIDIQ competitively awarded contracts set aside for 8(a) program certified small disadvantaged businesses. FTS clients can acquire a broad range of high quality information technology, non-complex products and services ranging from connection of personal computers to peripherals, installation of wide area networks, web development, to ongoing operations, using commercial off the shelf hardware and software. Related services include analysis, documentation, training, and repair and maintenance. The contracts are structured to provide flexibility in meeting client needs: contract labor rates are negotiable; sole source awards are possible up to \$3 million with fair opportunity on task orders above that value; task order issuance and management has been delegated to regional FTS contracting officers.

### **Millennia**

Millennia provides a broad range of high-quality information technology (IT) services and enables FTS to continue meeting the Federal government's demand for large system integration and development projects by supporting its clients in a timely and cost-effective manner into the next millennium. Not limited to existing technology, the Millennia MAIDIQ contract provides for the acquisition of new and emerging technologies that evolve over the contract's life. Millennia covers all requirements for IT, under the general categories of software engineering, communications, and system integration

### **Millennia Lite**

Millennia Lite is a MAIDIQ contract available for use by all Federal agencies worldwide. The contract provides a full spectrum of Information Technology support services. Millennia Lite is a performance-based contract providing customers with total solutions to meet their IT requirements. Millennia Lite is your "one stop" shop for IT. The four functional areas encompass: Information Technology Planning, Studies and Assessment; High-end Information Technology Services; Mission Support Services; and Legacy Systems Migration and New Enterprise Systems Development. Millennia Lite contains award term provisions that require contractors to earn points for delivering exceptional services before an option is exercised.

### **HUBZone**

In January 2003, the Small Business GWAC Center awarded the first Government-Wide Acquisition contract to be set-aside for Historically Underutilized Business Zone (HUBZone) certified firms. This multiple award vehicle has 36 industry partners, with awards covering seven functional areas set up within the parameters of the North American Industrial Classification Standard (NAICS). The HUBZone Empowerment Contracting Program was created in 1997. The goal of the program is to stimulate and create jobs in areas of pervasive unemployment and underdevelopment. The HUBZone program has a statutory goal requiring 3% of federal procurement dollars go to HUBZone certified firms. Our goal is to assist the Federal Government in meeting this goal for the first time since the HUBZone program began.

### **CIO-SP2i**

The CIO-SP IDIQ contracts provide Information Technology (IT) systems and services necessary to support the Chief Information Officer (CIO) requirements for IT solutions within the National Institutes of Health and other Federal Government agencies. The following task areas are: Contract and Task Order Management (Mandatory for each task order), Reinvention Resourcing, IT Operations, Integration Services, Telecommuting, Telecommunications, Information Technology Security (ITS); and Year 2000 Software Strategies, Reprogramming and Solutions. The objective of Contract and Task Order Management is to provide the program management, project control, and contract administration necessary to manage a high volume multiple contract type task order process for a large, diversified team so that the cost, schedule, and quality standards of each order are tracked, communicated to the Government, and ultimately attained.

### **COMMITTS**

In 1999, the U.S. Department of Commerce created the Commerce Information Technology Solutions (COMMITTS) program, which is a government wide contract providing information technology services and solutions to federal agencies worldwide. The COMMITTS program is designed to provide federal agencies with efficient and effective means of awarding IT requirements through the use of competitively awarded performance based task orders. The COMMITTS program is designed to accomplish three objectives: deliver high quality IT service and solutions, utilize streamlined acquisition methodologies, and provide a talented pool of small, small disadvantaged 8(a), and women-owned small business contractors capable of delivering the government IT requirements.



**For more information call  
ANSWER GWAC Center, Pacific Rim Region  
1-877-534-2208**