



"Big Dreams Small Business" NEWS

New Guidance Released on Reporting HUBZone Data to FPDS

The Administrator of the Office of Federal Procurement Policy (OFPP) released a June 24 memo containing updated guidance on reporting agencies' achievements under the HUBZone Program to the Federal Procurement Data System (FPDS). The OFPP guidance is designed to address agencies' uncertainty as to what qualifies as a HUBZone contract in order to assist in correctly reporting HUBZone contract actions to FPDS.

At the recommendation of the General Accounting Office, the OFPP memo provides much needed guidance on awards to certified HUBZone small business concerns including those made under the Federal Supply Schedule Contracts, indefinite delivery contracts, joint ventures and others. Specifically, the OFPP memo identifies and clarifies several key contract action reporting scenarios. For example, did you know that dual credit may be recorded for awards made

to firms that are both 8(a) and HUBZone certified, even for those made off of GSA Schedules? What about counting HUBZone dollars when a firm becomes HUBZone certified after contract award? The answers to these questions and others may be found in the OFPP guidance available on our home page at <http://r6.gsa.gov/fts>.

As the primary source for federal procurement contract actions over \$25,000, FPDS data is used to report agencies' progress in meeting established procurement preference goals. In FY01, FPDS reported that agencies met just 0.72% of their 2% statutory goal for the Historically Underutilized Business Zone (HUBZone) Empowerment Contracting Program and are faced with the difficulty of meeting the 2.5% goal for this fiscal year as well. For more information on FPDS, visit the Acquisition Network website at <http://www.acqnet.gov>. To learn more about the HUBZone program, click on the SBA Online link from our home page at <http://r6.gsa.gov/fts>.

Come Visit Us!

Stop by Booth #304 at the upcoming Excellence in Government 2002 Conference & Expo, Jul 15-17 in Washington, DC. Also, FTS has the privilege of being a Platinum Sponsor at this year's National Contract Management Association World Congress event on Jul 22-24 in Long Beach, California. Both events promise multiple networking opportunities as well as a wealth of information on the latest developments in government and contracting policy and programs.

Upcoming Events

- Jul 15-17: Excellence in Government 2002 Conference & Expo, Washington, DC, <http://www.excelgov.com>
- Jul 22-24: National Contract Management Association World Congress 2002, Long Beach, CA, <http://www.ncmahq.org>
- Jul 29-31: AFCEA TechNet Mid-America 2002 Conference & Expo, Scott AFB, IL, <http://www.afcea-scott.org>
- Aug 20-22: AFCEA TechScope 2002, GSA/FTS Pacific/Northwest Technology Conference & Expo, Seattle, WA, <http://www.afcea.org>