



"Big Dreams Small Business" NEWS

FAST 8(a) Contracts Top \$1 Billion in Technology Sales

Exceeding a sales goal of one billion dollars in less than five years would thrill any corporate officer, especially when those dollars are spent with the small business community.

The same holds true for Mary Parks, Director of the Small Business Solutions Development Center (SBSDC), who is first to congratulate all of the 8(a) contract holders, customer Agencies and GSA Associates for their contributions towards reaching this significant milestone in federal procurement.

"This demonstrates how significant this contract vehicle is for federal agencies, especially those within the Department of Defense, who value the performance delivered by our 8(a) industry partners and FTS Client Support Centers while attaining their socio-economic procurement preference goals," said Parks. In

addition to achieving the \$1 billion sales goal, the SBSDC is striving to award task orders to 100% of the contract holders before the contracts expire in October 2004. To date, over 75% of the 156 industry partners have had task orders placed against their FAST 8(a) contracts.

Kudos!

Congratulations to Small Business SDC Industry Partner ACS Systems and Engineering, Inc., of Virginia Beach, Virginia, for reaching the \$90M contract ceiling on its 8(a) FAST contract. If you have questions about task order modifications or would like to obtain a copy of the August 8 e-mail notification about ACS, please contact Lori Burghart at 816-823-3369 or lori.burghart@gsa.gov.

New Initiatives!

Catch up on the latest news and status of the current HUBZone and 2nd Generation 8(a) contracting initiatives by visiting the News & Events area on our web site at <http://www.fast.sdc.gsa.gov>.

Cut Fiscal Year-End Processing Time!

Just a reminder that awarding task orders against a FAST 8(a) contract is quick and easy. Clients benefit from shortened procurement lead time, directed orders under \$3M and receipt of 8(a) socio-economic credit. Call the SDC at 1-877-327-8732 for more information.

Upcoming Events

- Sep 24-27: Minority Enterprise Development Week (MEDWeek) 2002, Washington, DC, <http://www.medweek.gov>
- Oct 28-30: 2002 National Minority Supplier Development Council Conference and Business Opportunity Fair, Los Angeles, California, <http://www.nmsdcus.org/events/conference.html>